

August 2009

# VA National Acquisition Center's (NAC) FEDERAL SUPPLY SCHEDULE (FSS) MONTHLY E-NEWSLETTER

*Providing world class healthcare products & services to the federal marketplace*

## RECENTLY AWARDED FSS CONTRACTS (JULY 2009)

Pharmaceutical, Dental, Patient Mobility, & X-Ray (Website: <http://www1.va.gov/oamm/oa/nac/fsss/pharmfss.cfm>)

- UDL Laboratories: V797P-5095B (Large Pharmaceutical Business)
- Rouses Point Pharmaceuticals: V797P-5066E (Small Pharmaceutical Business)
- Geritrex Corp: V797P-5094B (Small, Woman Owned Pharmaceutical Business)
- TEC Laboratories: V797P-5098B (Small Pharmaceutical Business)
- Excellium Pharmaceuticals: V797P-5099B (Small Pharmaceutical Business)
- Fleming & Company Pharmaceuticals: V797P-5103B (Small Pharmaceutical Business)
- Baxter Healthcare Corporation: V797P-5032B (Large Pharmaceutical Business)
- Fresenius USA Marketing, Inc.: V797P-5093B (Large Pharmaceutical Business)
- PharmaForece, Inc.: V797P-5097B (Small Pharmaceutical Business)
- United Therapeutics Corporation: V797P-5096B (Small Pharmaceutical Business)
- Xanodyne Pharmaceuticals, Inc.: V797P-5104B (Small Pharmaceutical Business)
- AMAG Pharmaceuticals, Inc.: V797P-5100E (Small Pharmaceutical Business)
- Mid America Government Supply: V797P-3192M (Small Dental Business)
- Golden Brothers, Inc. DBA Golden Technologies: V797P-3191M (Small Patient Mobility Business)

Medical/Surgical Equipment (Website: <http://www1.va.gov/oamm/oa/nac/fsss/medequipsupfss.cfm>)

- Ferris Mfg Corp: V797P-4221B (Small Med/Surg Business)
- Industrial Acoustics Company: V797P-4217B (Large Med/Surg Business)
- National Advanced Endoscopy Devices, Inc.: V797P-4223B (Small, Woman Owned Med/Surg Business)
- Breg, Inc.: V797P-4215B (Large Med/Surg Business)
- Medical Graphics Corporation: V797P-4220B (Small Med/Surg Business)
- Adroit Medical Systems: V797P-4222B (Small Med/Surg Business)
- Neogenix, LLC DBA Ogenix: V797P-4214B (Small Med/Surg Business)
- Osborn Medical Corporation: V797P-4225B (Small Med/Surg Business)

Medical Professional & Laboratory Testing Services & Cost-Per-Test (Website: <http://www1.va.gov/oamm/oa/nac/fsss/fssprotrain.cfm>)

- Global Medical Staffing, Ltd: V797P-7214A (Small Professional & Allied Healthcare Staffing Services Business)
- All About Staffing Inc.: V797P-7216A (Large Professional & Allied Healthcare Staffing Services Business)
- LiquidAgents Healthcare LLC: V797P-7217A (Small Professional & Allied Healthcare Staffing Services Business)
- Guillaume Group, LLC DBA Sunrise Staffing: V797P-7218A (Small Professional & Allied Healthcare Staffing Services Business)
- A&A Pro-Den-Temps Inc DBA AA Dental Staffing: V797P-7215A (Small Professional & Allied Healthcare Staffing Services Business)
- Reliable Health Care Services: V797P-7213A (Small Professional & Allied Healthcare Staffing Services Business)
- MileStone Healthcare, Inc.: V797P-7221A (Small Professional & Allied Healthcare Staffing Services Business)
- Alpha Nurses LLC: V797P-7219A (Small, Woman Owned Professional & Allied Healthcare Staffing Services Business)
- Kelly Services, Inc. DBA Kelly Services: V797P-7224A (Large Professional & Allied Healthcare Staffing Services Business)

***In order to obtain pricing information for all of the companies referenced above, please review the NAC Search Tool (<http://www1.va.gov/nac/index.cfm>) or GSA E-Library (<http://www.gsaelibrary.gsa.gov/ElibMain/scheduleList.do>).***

## Training Topic: National Acquisition Center Customer Training Program

In Spring 2009, the National Acquisition Center developed a training program designed to provide our VA and other Government customers with information on how to use the Federal Supply Schedule and National Contracts programs efficiently and effectively as well as the benefits of utilizing these programs on a regular basis. While the course is designed for contracting officers it also provides essential information for others in the acquisition field - including material managers, clinicians, and logistics personnel.

Our training, which counts towards the training hours required to maintain FAC-C certification levels, includes an overview of the topics outlined below. The program can even be tailored to fit the specific needs of your facility. Just let us know!

<b>FSS CONTRACTS (for)</b>	-Supplies -Services -Medical Professional Staffing -Cost-Per-Test for Clinical Laboratory Analyzers -Reference Labs
<b>NATIONAL CONTRACTS PROGRAMS</b>	-Medical Prime Vendor -Pharmacy Prime Vendor -Standardization -High Tech Direct Delivery
<b>ELECTRONIC TOOLS</b>	-NAC Contract Catalog Search Tool -GSA eLibrary -GSA eBuy -GSA Advantage

### IMPORTANT DATES

#### FSS Customer Training Schedule

- Seattle, WA – Aug 5<sup>th</sup>  
POC: Ms. Maria Boelter  
[Maria.Boelter@va.gov](mailto:Maria.Boelter@va.gov)
- Phoenix, AZ – Oct 21<sup>st</sup> & 22<sup>nd</sup>  
POC: Mr. Jim Woodring  
[Jim.Woodring@va.gov](mailto:Jim.Woodring@va.gov)
- Bronx, NY – Nov 19<sup>th</sup> & 20<sup>th</sup>  
POC: Ms. Christina Katz  
[Christina.Katz@va.gov](mailto:Christina.Katz@va.gov)

If you would like to attend a training session, schedule a new one, or request additional information, please contact Ms. Veronica Hazen at [Veronica.Hazen@va.gov](mailto:Veronica.Hazen@va.gov).

#### FSS Personnel will be attending the following conferences:

- FIME Medical Exposition – Miami Beach, FL (Aug 12<sup>th</sup> – 14<sup>th</sup>)
- Med-Trade – Atlanta, GA (Oct 12<sup>th</sup> – 15<sup>th</sup>)

*If you have any questions, concerns, or would like to learn more about a specific topic and/or issue, please feel free to contact the FSS helpdesk at (708)786-7737 and/or [helpdesk.ammhinfss@va.gov](mailto:helpdesk.ammhinfss@va.gov).*